

# **INVESTOR ROADSHOW**

**JUNE 2018** 



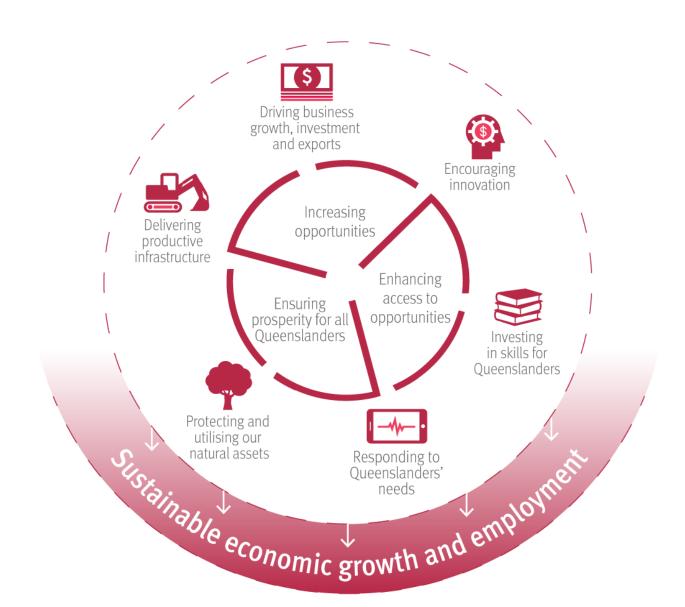
# DELIVERING FOR QUEENSLAND

## The Honourable Jackie Trad MP

Deputy Premier Treasurer Minister for Aboriginal and Torres Strait Islander Partnerships

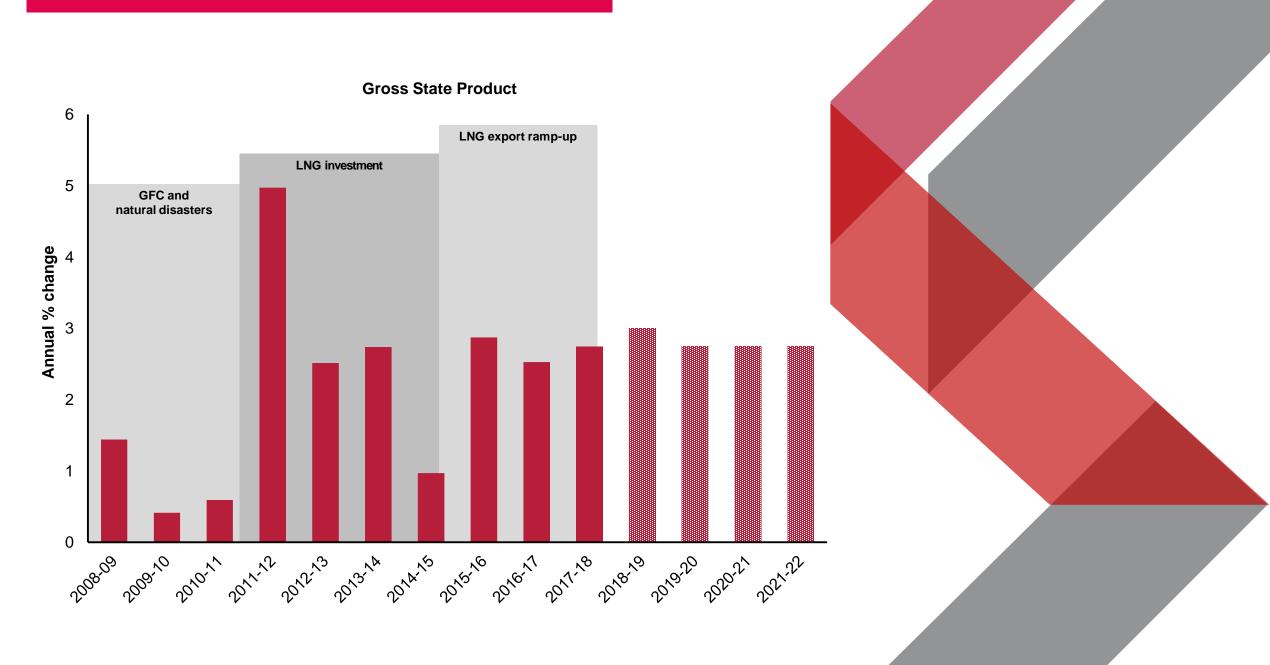


## **ECONOMIC PLAN**

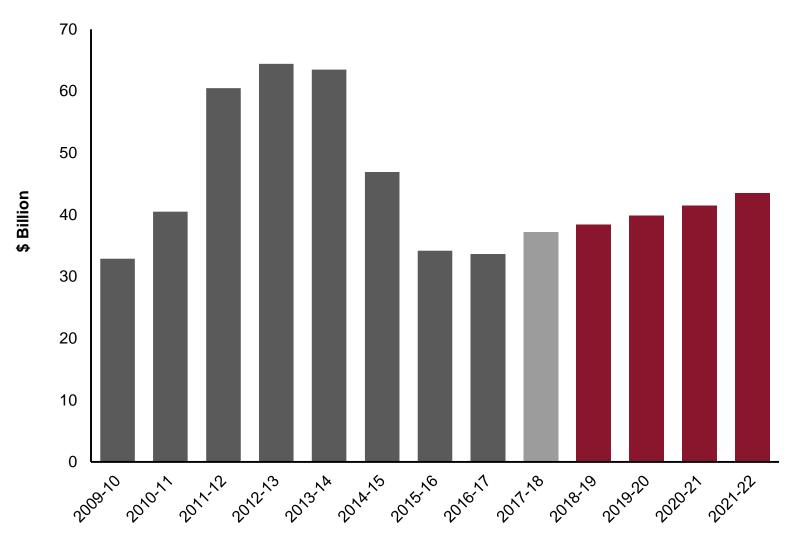




### **CONTINUED STRONG ECONOMIC GROWTH**



## QUEENSLAND BUSINESS INVESTMENT



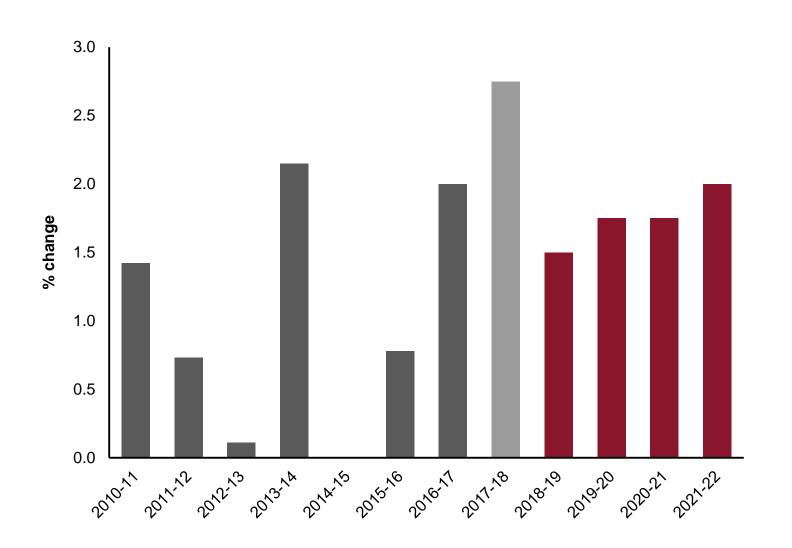


# GENERAL GOVERNMENT SECTOR - KEY FISCAL AGGREGATES

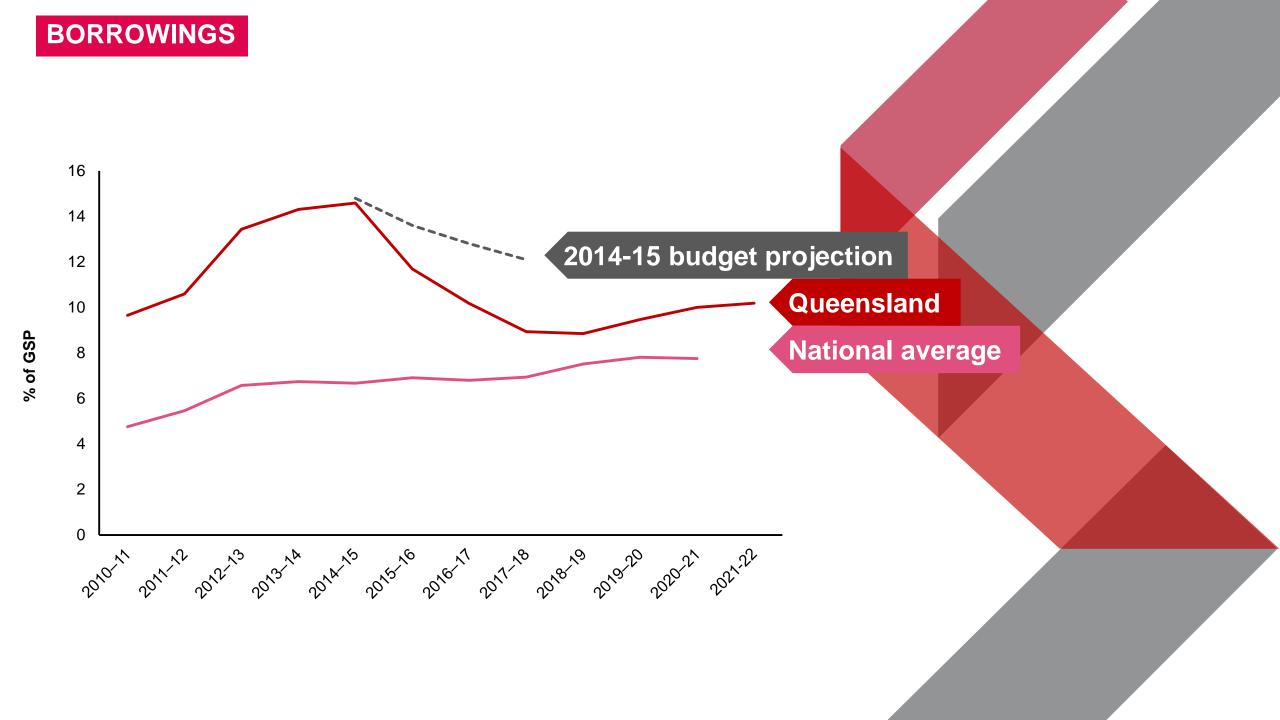
	2017-18 Est. Act. \$ million	2018-19 Budget \$ million	2019-20 Projection \$ million	2020-21 Projection \$ million	2021-22 Projection \$ million
Revenue	58,259	57,738	58,835	59,939	62,269
Expenses	56,747	57,590	58,675	59,829	61,579
Net operating balance	1,512	148	160	110	690



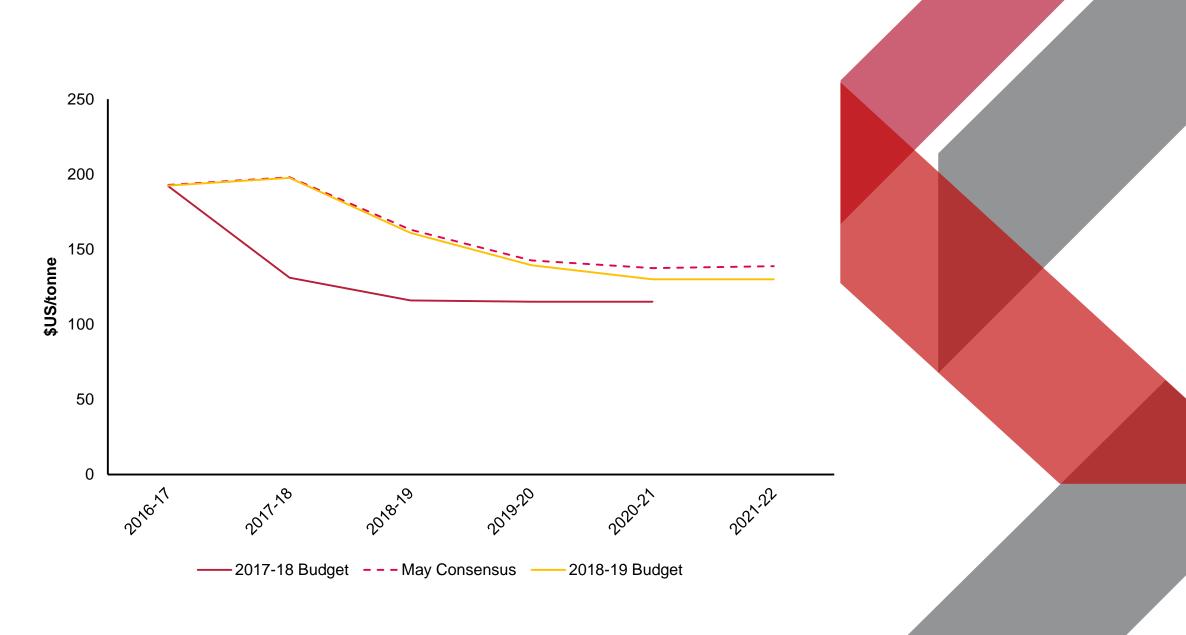
### **EMPLOYMENT GROWTH**



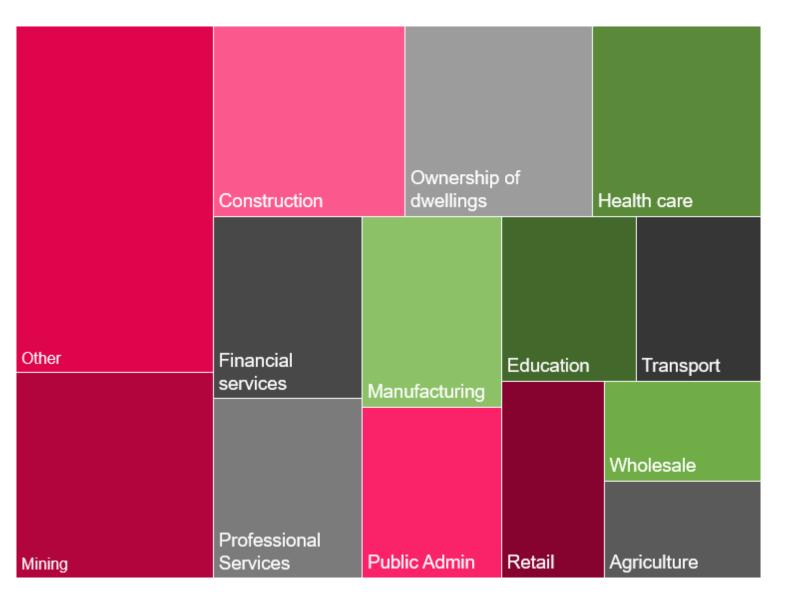




# **COKING COAL PRICE FORECAST**

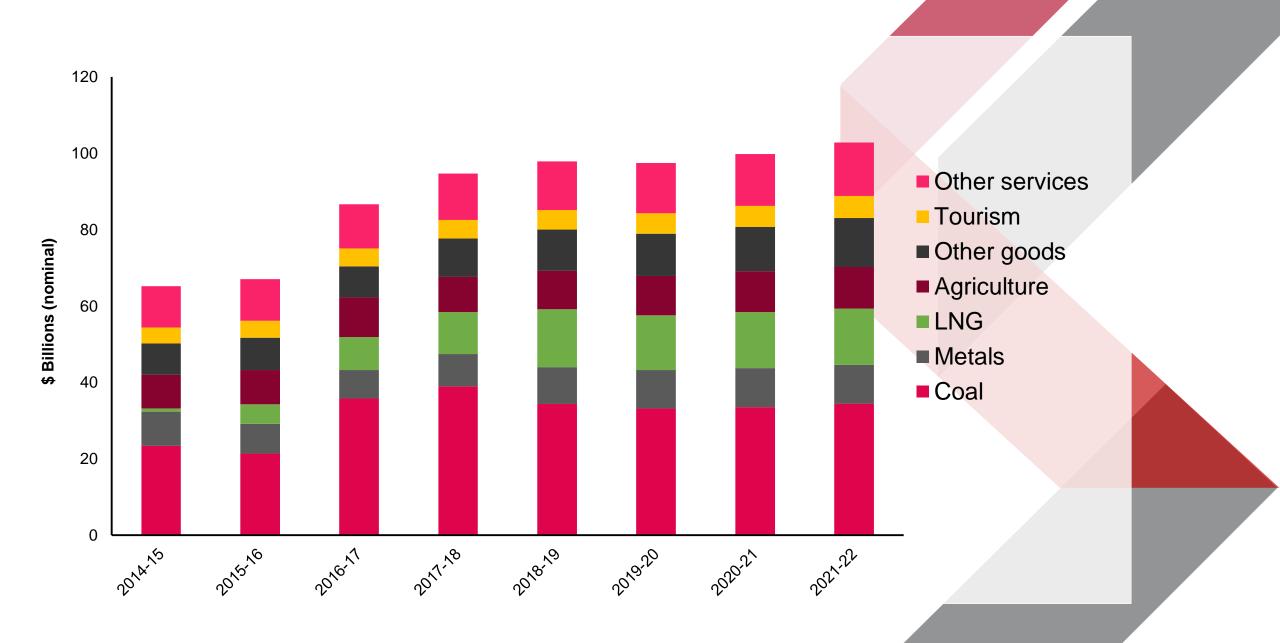


## A DIVERSE ECONOMY





## **EXPORTS GROWTH**











### LOW COST BUSINESS ENVIRONMENT

- Low business taxes
- Economical commercial and industrial property costs
- Competitive utility costs
- Low office rents
- Low workers' compensation premiums
- Land for industrial development



# DELIVERING FOR QUEENSLAND

## The Honourable Jackie Trad MP

Deputy Premier Treasurer Minister for Aboriginal and Torres Strait Islander Partnerships



# Year in review and 2018–19 borrowing program

**AS AT 13 JUNE 2018** 





# 2017–18 HIGHLIGHTS

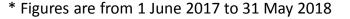
AUD7 billion term debt borrowing program completed

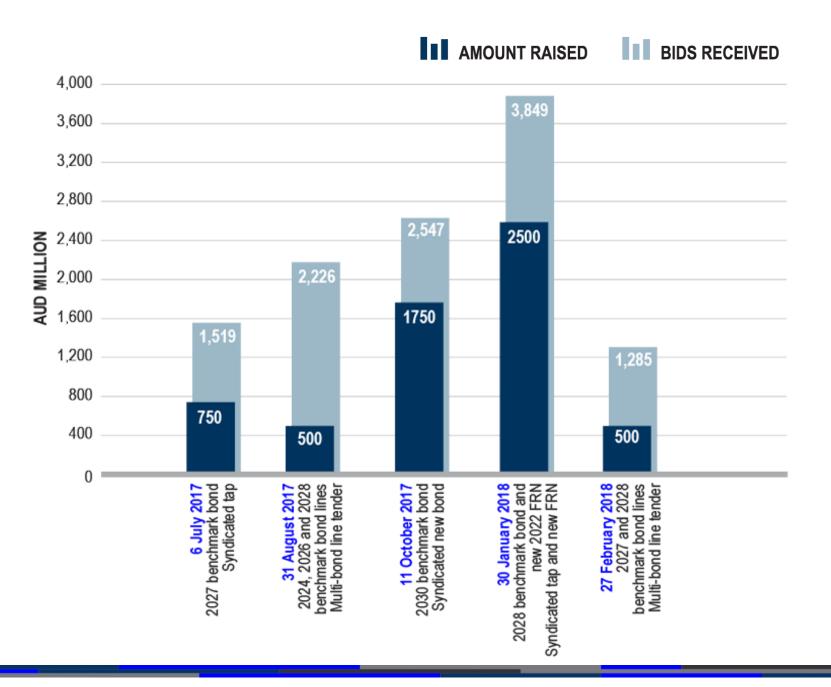


- 1 Issued approximately
  AUD10.4 billion in term debt
  in gross terms including:
  - AUD8 billion in total of benchmark bonds including a new 2030 benchmark bond line
  - AUD2 billion
     of a new 2022 floating
     rate note
  - AUD415 million increase to the 2047 bond line

Turnover of approximately
AUD130 billion of QTC bonds in
the secondary market\*

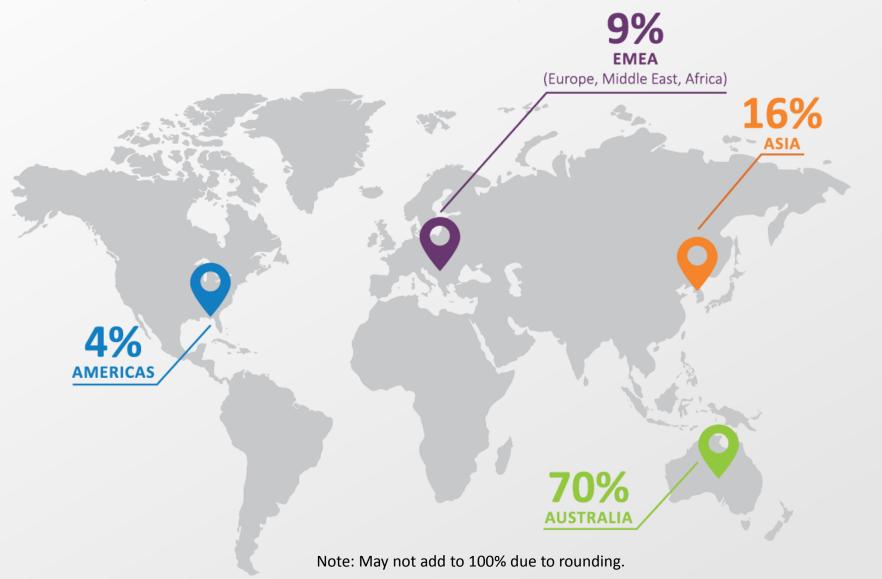
Bought back and cancelled AUD1.6 billion of term debt maturing between November 2018 and June 2019





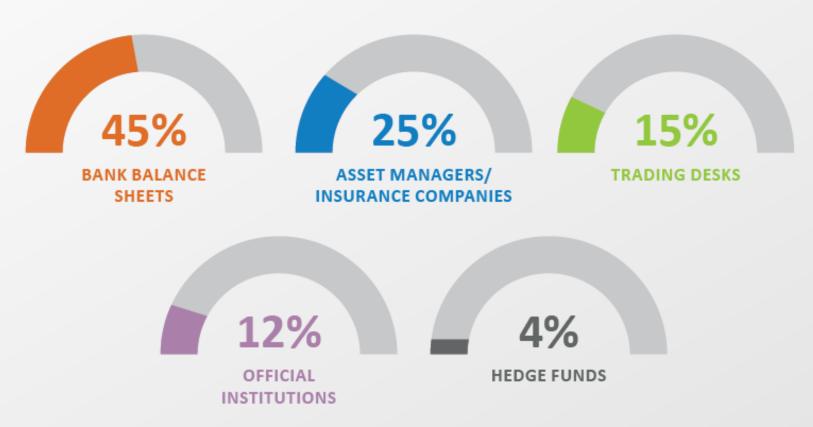
# 2017–18 PUBLIC ISSUANCE

# 2017–18 term debt issuance Syndicated transactions by investor location

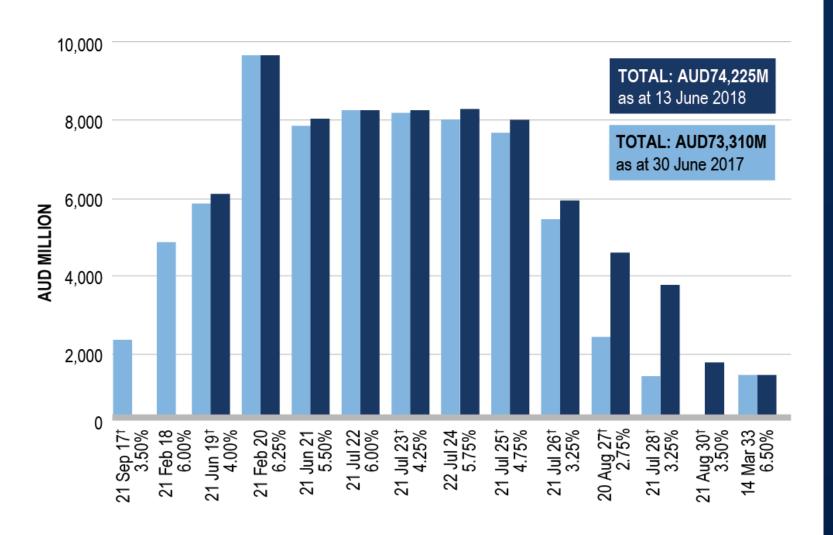


# 2017–18 term debt issuance Syndicated transactions by investor type

## **Total AUD5 billion**



### **AUD** benchmark bonds



# OUTSTANDINGS BY MATURITY

- 12 liquid benchmark lines
- 7 lines with 144A capability

Requirements	2018-19 BUDGET AUD M <sup>1</sup>
State (includes general government and government-owned corporations)	500
Local Government and other entities <sup>2</sup>	700
Total new money	1,200
Term debt maturities	9,800
Net funding in advance <sup>3</sup>	(3,000)
Net term debt refinancing	6,800
Total term debt requirement	8,000

Note: Funding activity may vary depending upon actual client requirements, the State's fiscal position and financial market conditions.

# 2018–19 FORECAST BORROWINGS

QTC released its 2018–19 term debt indicative borrowing program on 13 June 2018

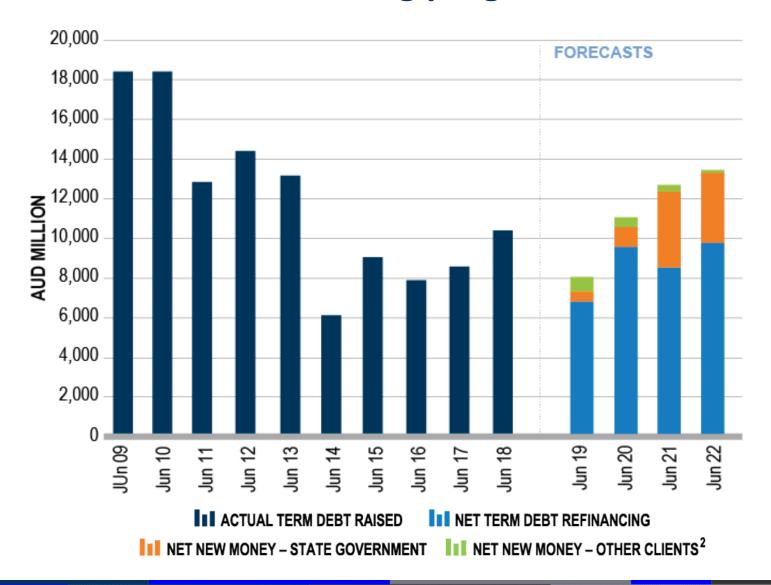


<sup>1</sup> Numbers are rounded to the nearest AUD100 million.

<sup>2</sup> Other entities include: universities, grammar schools, retail water entities and water boards.

<sup>3</sup> Includes net issuance undertaken in advance of borrowing requirements during 2017-18 and also in previous financial years as well as scheduled client principal repayments.

# Annual term debt borrowing programs<sup>1</sup>



In 2018–19 QTC's program will focus on (subject to client requirements and market conditions):

- Benchmark lines
- Green bond opportunities
- Longer-dated transactions
- Private placement opportunities

1 Does not include short-term debt of a minimum of approximately AUD5 billion each year.
2 Other clients include: local governments, retail water entities, universities, grammar schools and water boards.



### **LEGAL NOTICE**

The information presented in this document is distributed by Queensland Treasury Corporation (QTC) as an information source only. QTC expressly excludes any warranties concerning the currency, accuracy, completeness, availability or suitability of the content of this document. It is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor. This document (i) does not constitute an offer to sell or the solicitation of an offer to buy any securities, (ii) may not be sent or disseminated in, directly or indirectly, any jurisdiction in which it is unlawful to so send or disseminate, and (iii) may not be sent or given to any person to whom it is unlawful to be so given. In particular, securities may not be offered or sold in the United States or to 'U.S. Persons' (as defined in Regulation S under the U.S. Securities Act of 1933, as amended (the "Securities Act")) without registration under the Securities Act or pursuant to an exemption from the registration requirements of the Securities Act and any other applicable U.S. state securities laws. You accept the sole responsibility and risk associated with any use of the content of this document, irrespective of the purpose to which such content is applied. To the extent permitted by law, QTC disclaims all responsibility and liability (including without limitation, liability in negligence) for any expense, damage, loss or costs which you may incur as a result of use of or reliance on the content of this document. In no circumstances shall QTC be liable for any special, consequential or indirect loss or damage arising from your use of or reliance on the content of this document, even if QTC is aware of the possibility of such loss.

This document may contain statements about future events and expectations that are forward looking statements. None of the future projections, expectations, estimates or prospects in this document should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of assumptions, fully stated in the document.



# THANK YOU